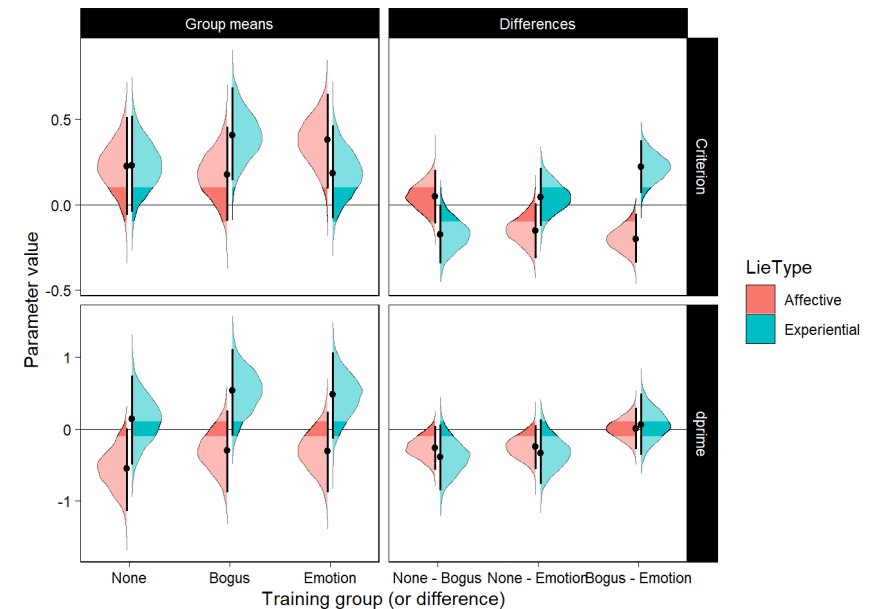
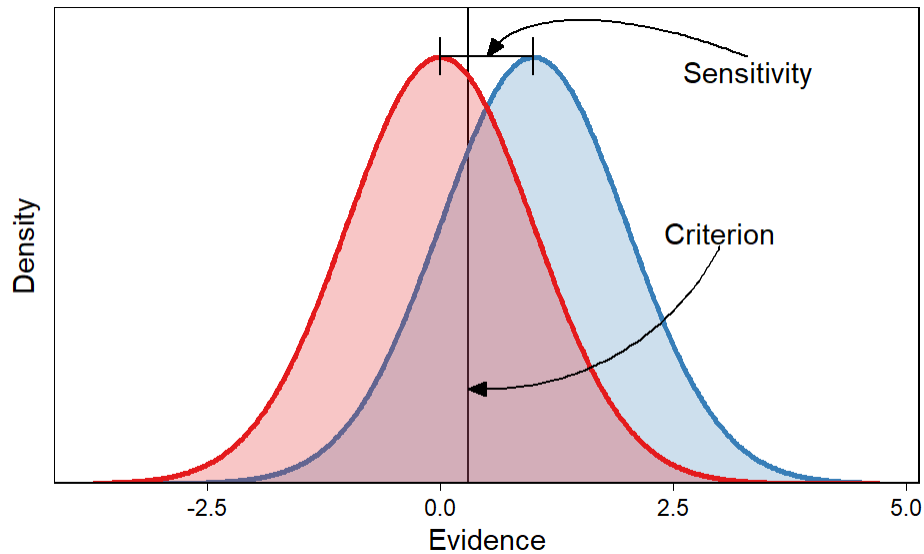


Veracity Judgements: Reinterpreting the processes behind “deception detection”

MIRCEA ZLOTEANU

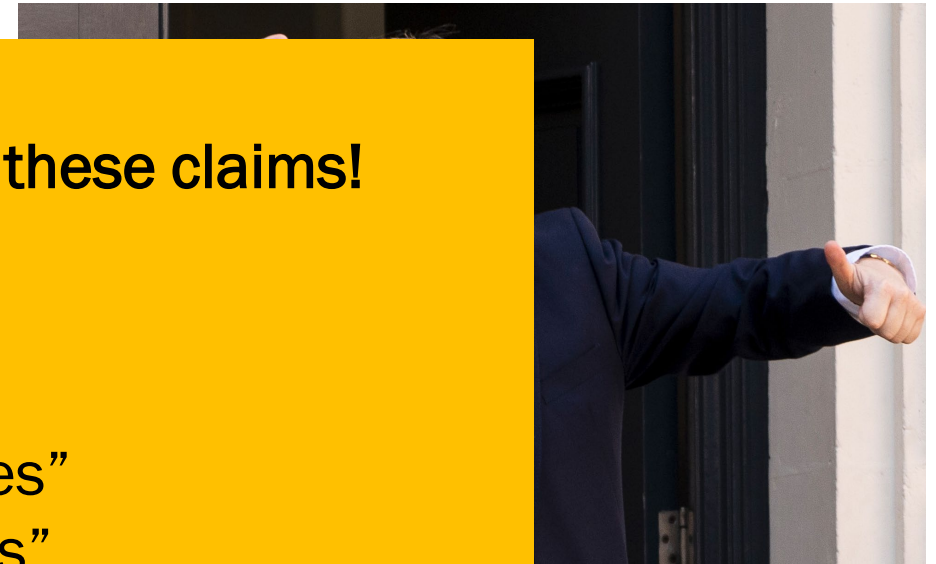


Detecting Lies and Truths: Usual suspects

- People lie often and for various reasons
- However, de
 - Lies detected
- Bias toward

All deception papers reiterate these claims!

- 54% accuracy
- veracity effect
 - truth bias
- (mysterious) “cues”
- astute “decoders”



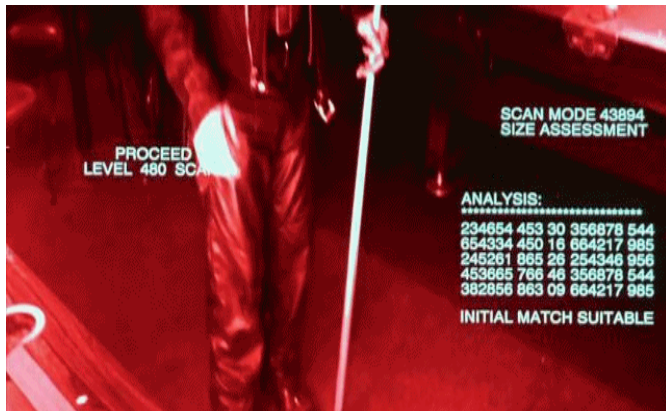
- No one definitive cue of lying (DePaulo et al., 2003)
- Meta-analyses find (inconsistent) “cues”

Theory: How do people judge veracity?

Deception Detection

- Default position
- Reliable dif. b/w Liars and Truth-tellers
- Assumes diagnostic cues
- “Decoders” perceive behavioural cues
- Accuracy **exists** > properly interpreting cues
- (universal, cross-cultural, involuntary)

Evidence? **weak**



Veracity Judgements

- “Judges” make inferences about others’ veracity
- No need for “deception cues”
- Does not assume (a priori) accuracy is possible (no diagnosticity)
- Measure shifts in judgement (e.g., bias, confidence)
- Focus on situation, contexts, & individuals

Compatible with most findings



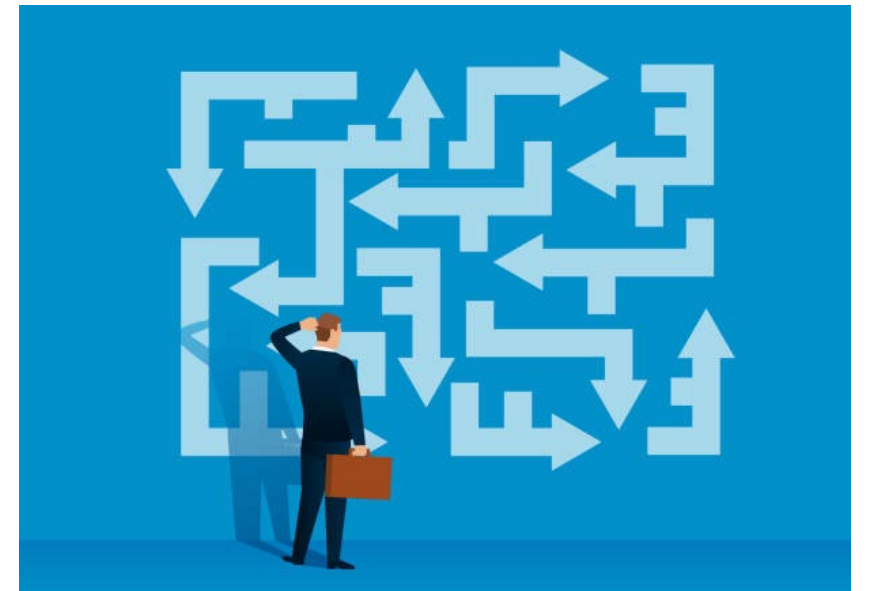


Solutions?

- paradigm shift (**hard**)
- open science (**moderate**)
- better analysis plan (**easy!**)

Traditional (inappropriate) Analysis Plan

- Too many “researcher degrees of freedom”
 - Issues with transforming data
 - Issues with aggregating data
- Running up to 4 (!) unconnected analyses
- Ignoring the design structure
- Loosing important information
 - Treating all Participant responses as having no variance
 - Treating all Videos as equivalent trials
- Focus on “finding effects” and “significance” ($p < .05$)
 - Most deception studies find “no effect”, why don’t we plan for that?





Typical study



Dishonest	Somewhat Dishonest	Unsure	Somewhat Honest	Honest
Not at all Confident	2	3	4	Very Confident

Typical Data Processing

- This is where the magic happens (read: QRPs)

	A	B	C	D	E	F
1	Participant	Condition	AnswerV1	AnswerV2	AnswerV3	AnswerV4
2	1	Control	Lie	Lie	Lie	Lie
3	2	Training	Truth	Truth	Truth	Lie
4	3	Control	Lie	Truth	Lie	Lie

Input Responses

	A	B	C	D	E	F
1	Participant	Condition	AnswerV1	AnswerV2	AnswerV3	AnswerV4
2	1	Control	Correct	Incorrect	Incorrect	Incorrect
3	2	Training	Incorrect	Correct	Correct	Incorrect
4	3	Control	Correct	Correct	Incorrect	Incorrect
5	4	Training				

Match Veracity

	A	B	C	D
1	Participant	Condition	Truth.#	Lie.#
2	1	Control	5	3
3	2	Training	3	1
4	3	Control	3	0
5	4	Training		

Tally Correct

	A	B	C	D
1	Participant	Condition	Truth.%	Lie.%
2	1	Control	50%	30%
3	2	Training	30%	10%
4	3	Control	30%	0%
5	4	Training	40%	20%

Percentage

Typical Data Processing: NOT DONE YET!!!

Response Bias

	A	B	C	D	E	F
1	Participant	Condition	AnswerV1	AnswerV2	AnswerV3	AnswerV4
2	1	Control	Lie	Lie	Lie	Lie
3	2	Training	Truth	Truth	Truth	Lie
4	3	Control	Lie	Truth	Lie	Lie
5	4	Training	Lie	Lie	Truth	Lie

	A	B	C	D	E	F
1	Participant	Condition	AnswerV1	AnswerV2	AnswerV3	AnswerV4
2	1	Control	-1	-1	-1	-1
3	2	Training	1	1	1	-1
4	3	Control	-1	1	-1	-1
5	4	Training	1	-1	-1	-1

	A	B	C
1	Participant	Condition	Bias
2	1	Control	-4
3	2	Training	2
4	3	Control	-2
5	4	Training	-2

Signal Detection Theory (SDT)

	A	B	C	D	E	F
1	Participant	Condition	CR	FA	HIT	MISS
2	1	Control	4	2	3	2
3	2	Training	3	1	1	3
4	3	Control	4	3	0	1
5	4	Training	1	3	2	0

Do some shady 0 and 1 correction

	A	B	C	D	E
1	Participant	Condition	dprime	c	bias
2	1	Control	0.39	0.21	0.11
3	2	Training	0.87	0.63	0.19
4	3	Control	0	0.26	0.05
5	4	Training	0.21	1.01	-0.17

Typical Analyses

- Then, we report up to 4 (unconnectable) analyses (ANOVAs)

misleading & wrong

Accuracy %

Within Subjects Effects					
Cases	Sum of Squares	df	Mean Square	F	p
Veracity	156.641	1	156.641	74.413	< .001
Veracity * Condition	2.150	2	1.075	0.511	0.602
Residuals	216.817	103	2.105		

Note. Type III Sum of Squares

Between Subjects Effects

Cases	Sum of Squares	df	Mean Square	F	p
Condition	10.459	2	5.230	1.700	0.188
Residuals	316.809	103	3.076		

Note. Type III Sum of Squares

Bias

ANOVA - BDS_Bias					
Cases	Sum of Squares	df	Mean Square	F	p
Condition	17.199	2	8.600	0.511	0.602
Residuals	1734.537	103	16.840		

Note. Type III Sum of Squares

OK-ish (but could be better)

SDT - Accuracy (d')

ANOVA - BDS_Aprime					
Cases	Sum of Squares	df	Mean Square	F	p
Condition	0.102	2	0.051	1.433	0.243
Residuals	3.655	103	0.035		

Note. Type III Sum of Squares

SDT - Bias (c)

ANOVA - BDS_b2p					
Cases	Sum of Squares	df	Mean Square	F	p
Condition	0.167	2	0.083	0.617	0.541
Residuals	13.906	103	0.135		

Note. Type III Sum of Squares

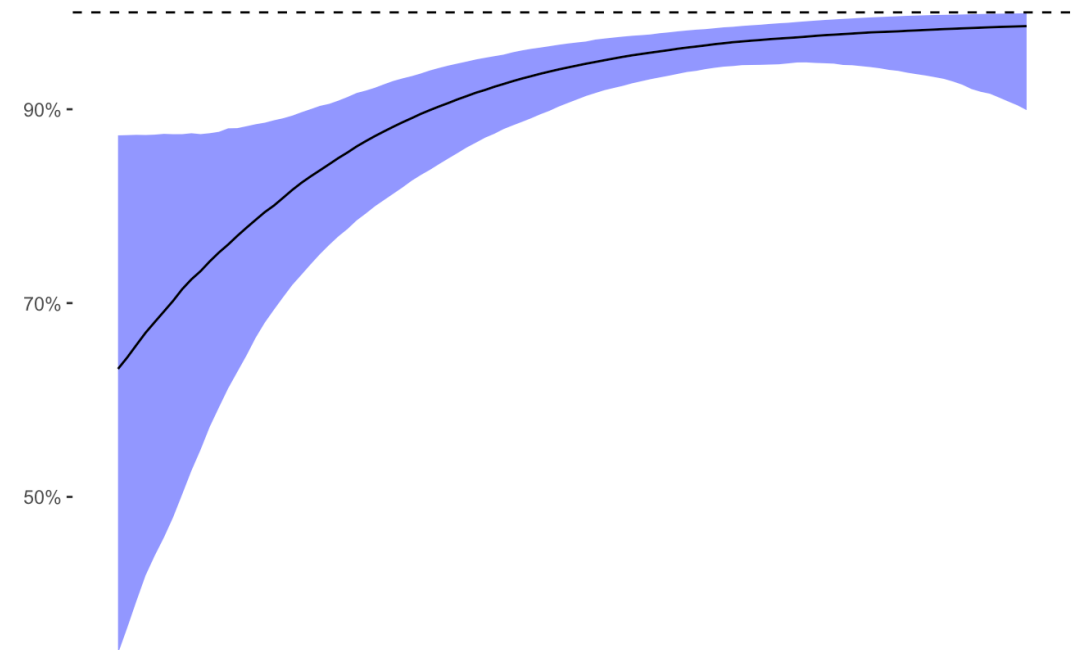
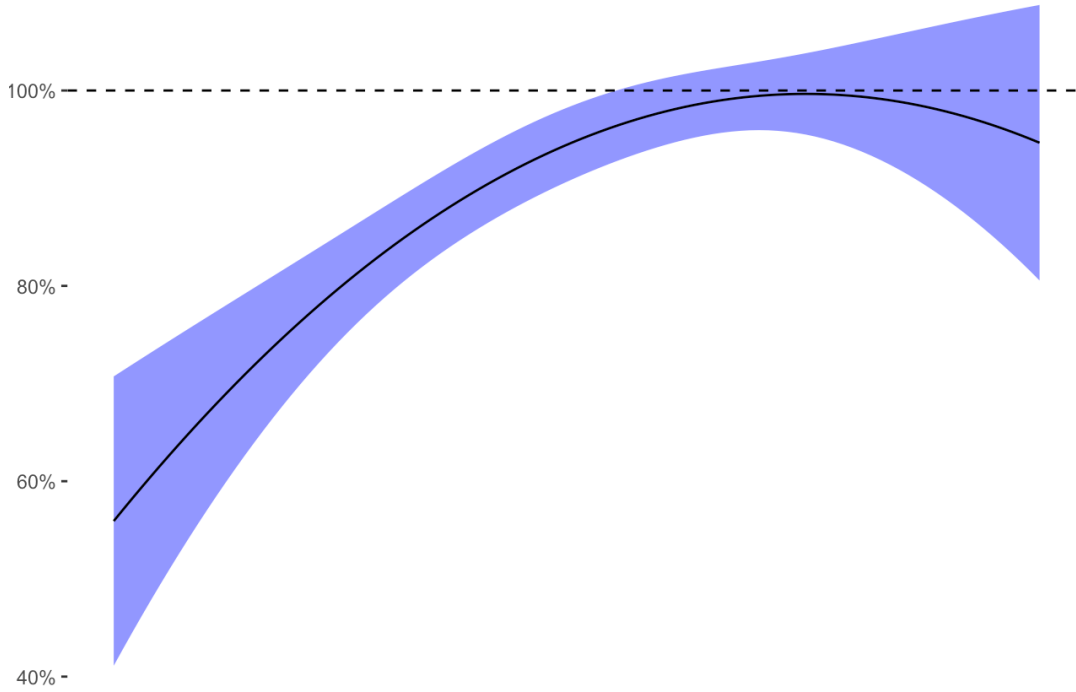


The tools we are using are not fit for purpose

- Models that assume **unbounded** and **normal** data will produce inappropriate estimates
 - ANOVAs will estimate 120% or -10% values (which are impossible), and ‘create’ differences that don’t exist

Ordinary Least Squares (OLS)

Ordered Beta Regression



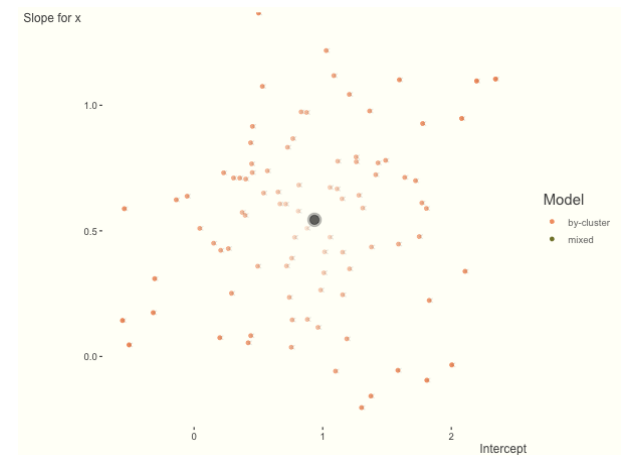
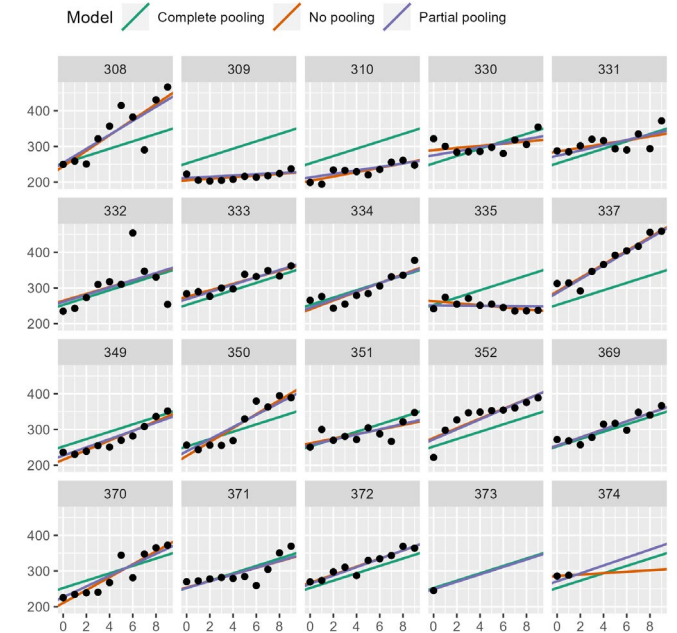
We can do better: Bayesian Mixed Effects Models

Advantages of LMMs over RM-ANOVA

- Same results as simple analyses
- All data types permitted
- Complex designs
- Missing data
- Differing number of repeats (unbalanced data)

Bayesian vs. Frequentist





- Better chance of model fit
- No issues with dfs and computing “significance”
- Provides the information one wants (Prob. of hypothesis given data)
- Richer data (everything has a posterior distribution to interpret)
- No dichotomous thinking (~~p-values~~)
- More flexibility in exploring competing models/explanations









We can do better: Bayesian Mixed Effects Models

- ANOVAs treat all Trials/Videos as equivalent, but:

Video 1	Video 2	Video 3	Video 4
			

Not all the same, regardless of labels

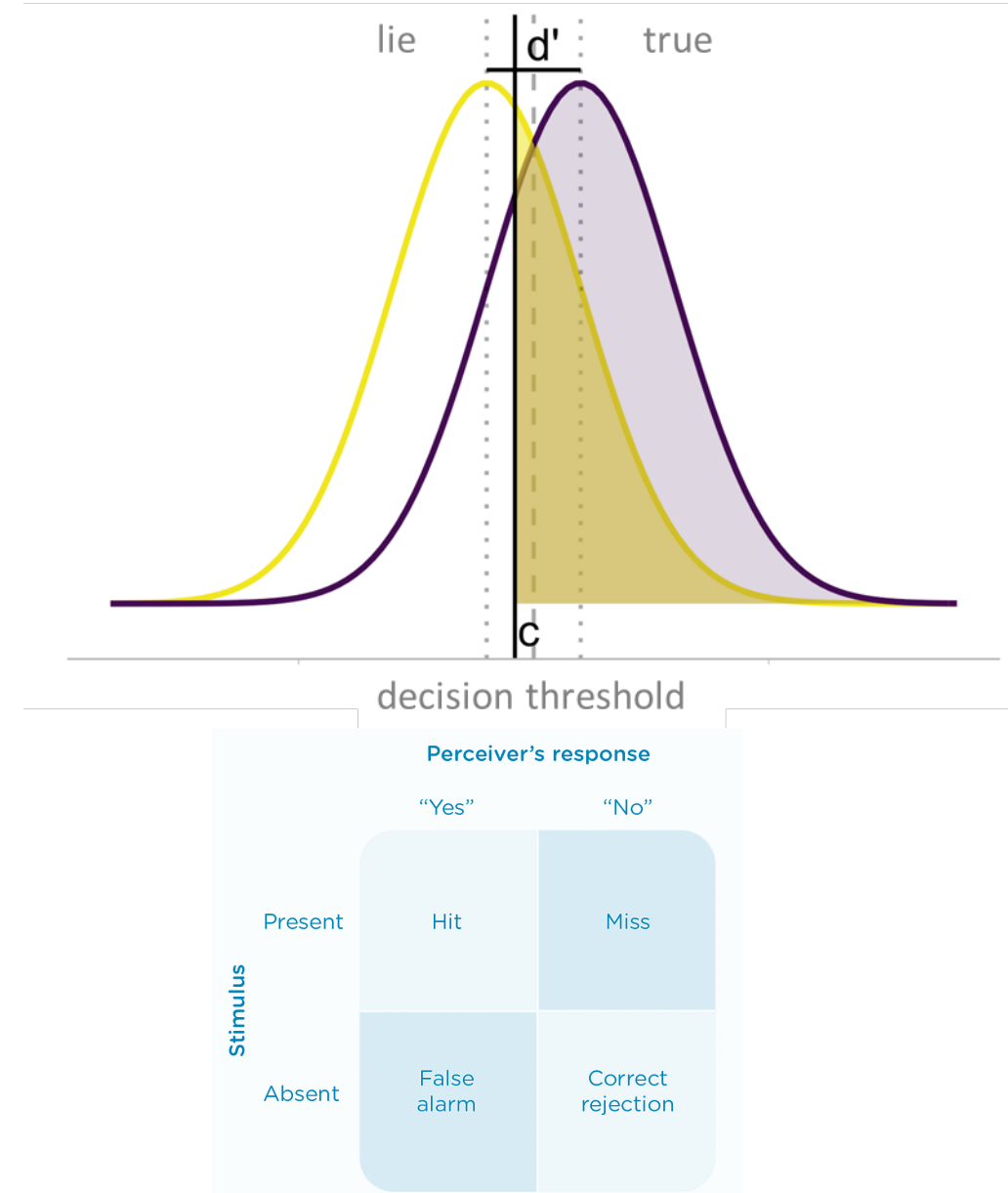
- ANOVAs treat all Participants as homogenous, but:

P 1	P 2	P 3	P 4
			

All response differences are ignored

Signal Detection Theory (briefly)

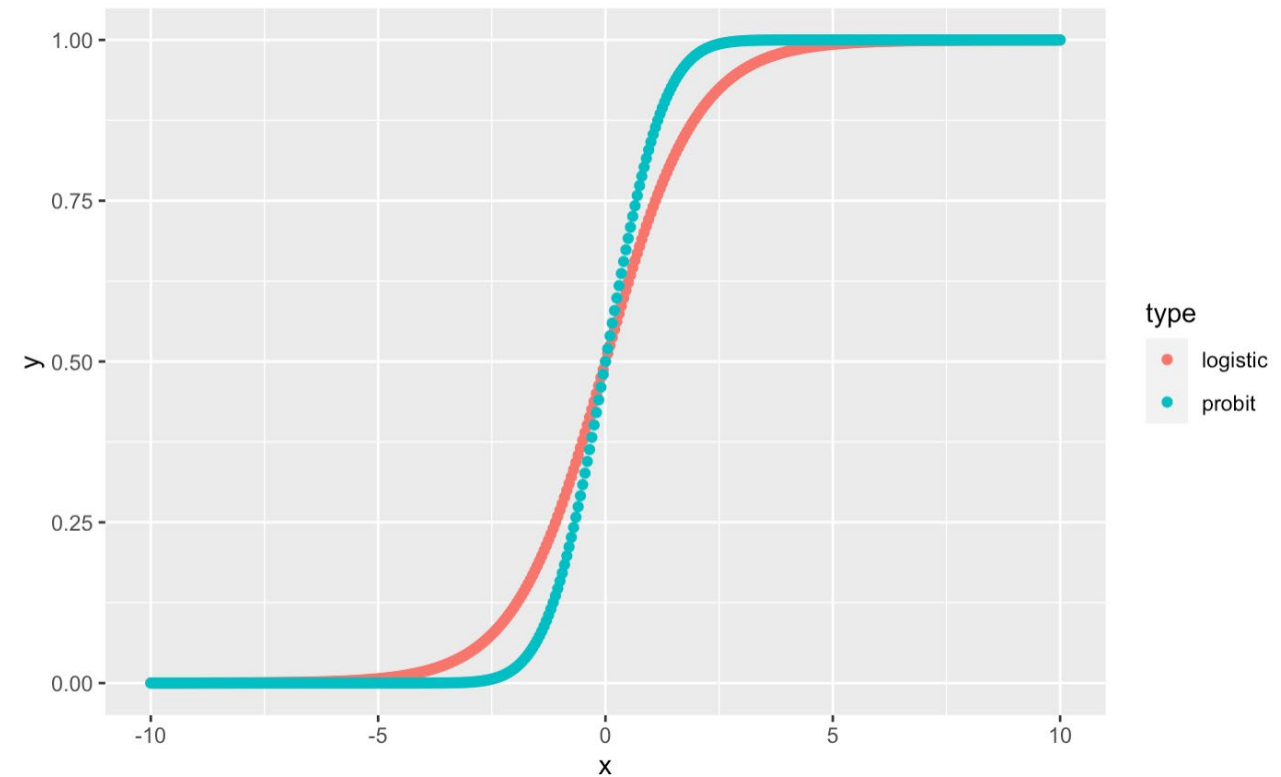
- Classify a stimulus into one of two categories, e.g., Y/N, Old/New, Lie/Truth
- Measuring a *latent psychological dimension*
- Uses the binary classification: “lie” and “truth”
- Participants judge if a stimulus belongs to A or B, based on some internal process (decision rule)
 - d' : sensitivity; distance between distributions
 - c : location of decision threshold (relative to no-bias)



We can do better: Bayesian Mixed Effects Models

Solution:

- Probit Models !
- Directly model the binary (L/T) responses
- Translate into a SDT model (DeCarlo, 1998)
 - intercept = $-c$ (bias)
 - $\beta_1 = d'$ (sensitivity)
- Incorporates all sources of variance
- Bayesian inferences
 - Magnitude & uncertainty
 - Existence
 - Importance
 - (prediction)



Probit Models

Data Preparation

Long format

	A	B	C	D	E
1	Participant	Stimuli	Veracity	Answer	Condition
2	1	video1L	1	1	ERT
3	1	video2L	0	0	ERT
4	1	video3T	0	1	ERT
5	1	video4T	1	1	ERT
6	2	video1L	0	0	BT
7	2	video2L	0	1	BT
8	2	video3T	1	1	BT
9	2	video4T	0	1	BT
10	3	video1L	0	1	CT
11	3	video2L	1	0	CT
12	3	video3T	0	1	CT
13	3	video4T	1	1	CT

Truth = 0
Lie = 1

Bayesian Priors (optional)

As the probit CDF back-transforms to a Z-curve, we can see the parameter space the same as a Normal distribution with mean = 0, and SD = 1.

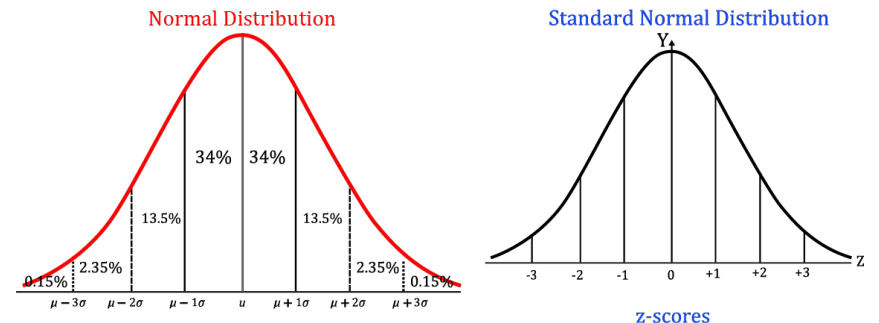
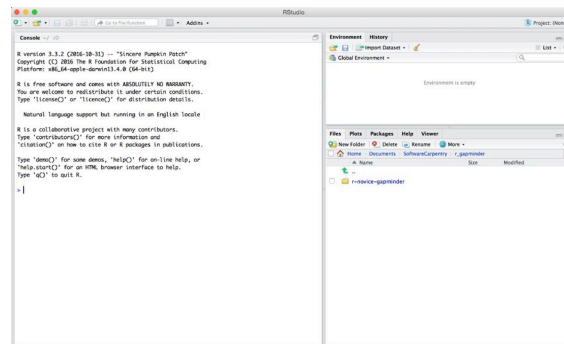
So, think in terms of Cohen's d!

Some acceptable priors for the coefficients is $N \sim (0,1)$

But, avoid being too specific for interactions.

R package

```
library(brms)
library(bayestestR)
library(emmeans)
```



Full details in paper:

Preprint PsyArxiv

(submitted to JONB)

- <https://psyarxiv.com/fdh5b/>



The screenshot shows the PsyArxiv Preprints interface. The top navigation bar includes the PsyArxiv logo, 'My Preprints', 'Submit a Preprint', 'Search', 'Donate', and a user profile for 'Mircea Zloteanu'. The main content area features the title 'Bayesian Generalized Linear Mixed Effects Models for Deception Detection Analyses' with an 'Edit preprint' button. Below the title, the authors are listed as 'Mircea Zloteanu, Matti Vuorre'. At the bottom, there are three assertion categories: 'Conflict of Interest: No', 'Public Data: Available', and 'Preregistration: Not applicable'.

OSF code and extra

- <https://osf.io/kuhzj/>



SCAN ME

Probit Models

- Easy to do

Syntax

```
m0 <- brm(sayLie ~ 1 + isLie + (1 + isLie | Participant) + (1 | Stimulus),
  data = sdt.data,
  family = bernoulli(link = probit))
```

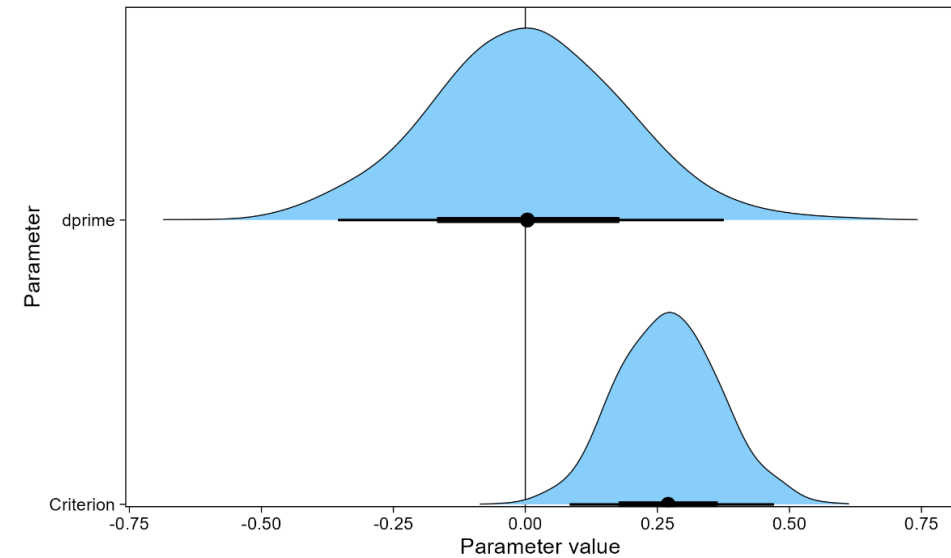
-c

d'

Participant variance

Video variance

Plots



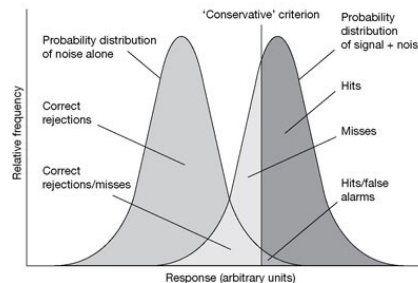
Output

```
# Fixed Effects
```

Parameter	Mean	95% CI	pd	Rhat	ESS
(Intercept)	-0.27	[-0.47, -0.08]	99.83%	1.009	574.00
isLie1	0.004	[-0.35, 0.38]	50.78%	1.003	819.00

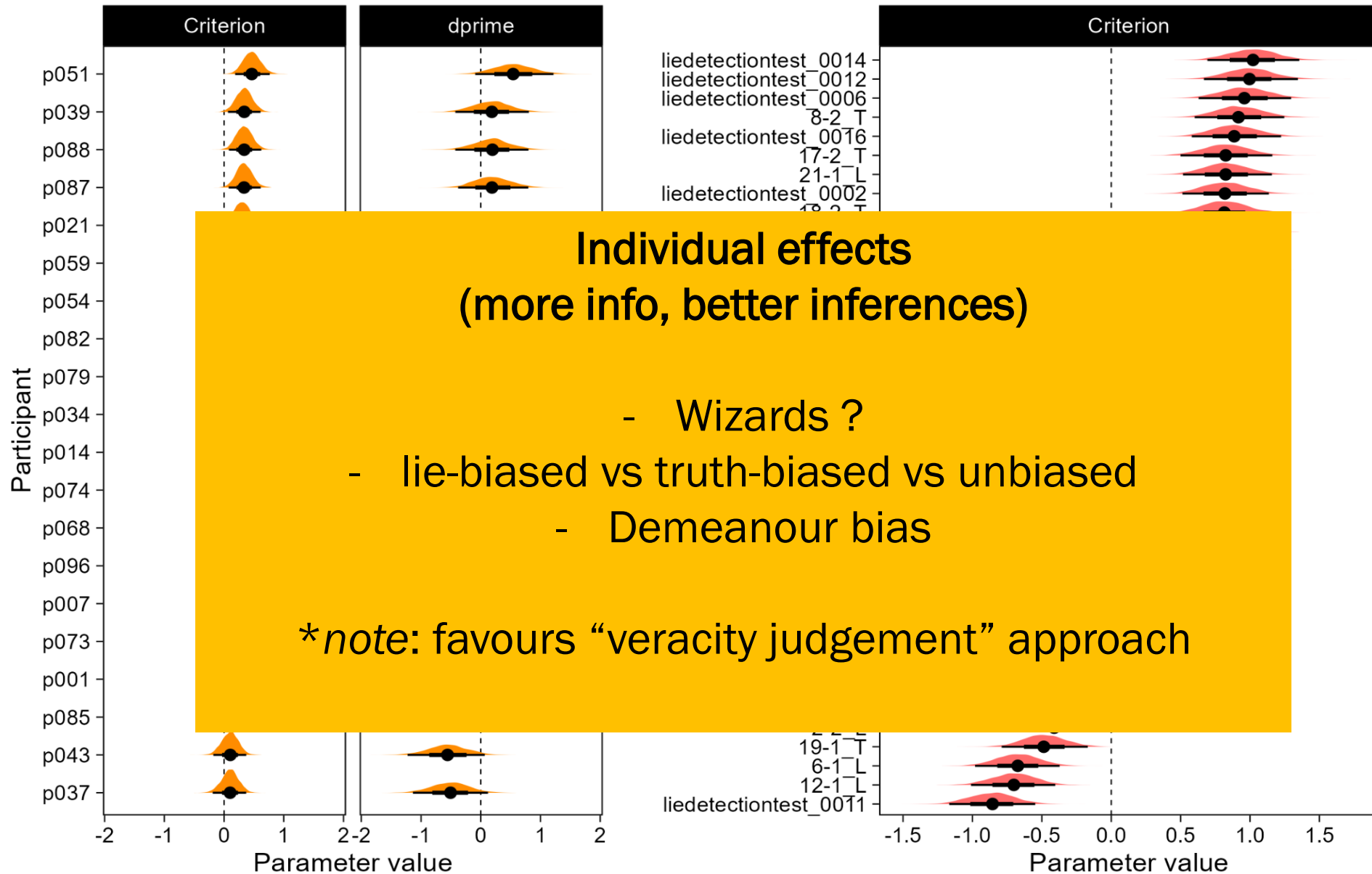
Note: c = -Intercept

“0.27” ergo a “truth bias”



Sensitivity?

... 0



Complex designs model, easy:

- Within-participant factors:

Syntax

Within-subjects
(repeated)

WS factors require
random slopes

```
m2 <- brm(sayLie ~ 1 + LieType + isLie + LieType:isLie + (1 + LieType*isLie | Participant) + (1 | Stimuli),  
  data = sdt.data,  
  family = bernoulli(link = probit))
```

- Both within and between factors

Syntax

Shorthand for main
effects + interactions

```
m3 <- brm(sayLie ~ 1 + Condition*LieType*isLie + (1 + LieType*isLie | Participant) + (1 | Stimuli),  
  data = sdt.data,  
  family = bernoulli(link = probit))
```

Compare Models

```
> Too_models  
  elpd_diff se_diff  
m2  0.0      0.0  
m0 -2.5      2.7  
m3 -2.9      2.7  
m1 -3.6      3.3
```

Easy way to select the “best” model
(considers model fit and complexity)

All data-types welcome!

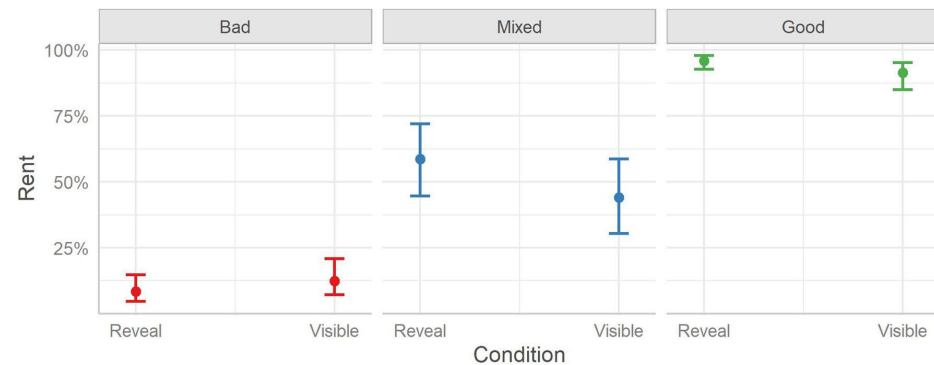
Syntax

```
m2 <- brm(sayLie ~ 1 + isLie + (1 + isLie | Participant) + (1 | Stimuli),  
  data = my_data,  
  family = categorical())
```

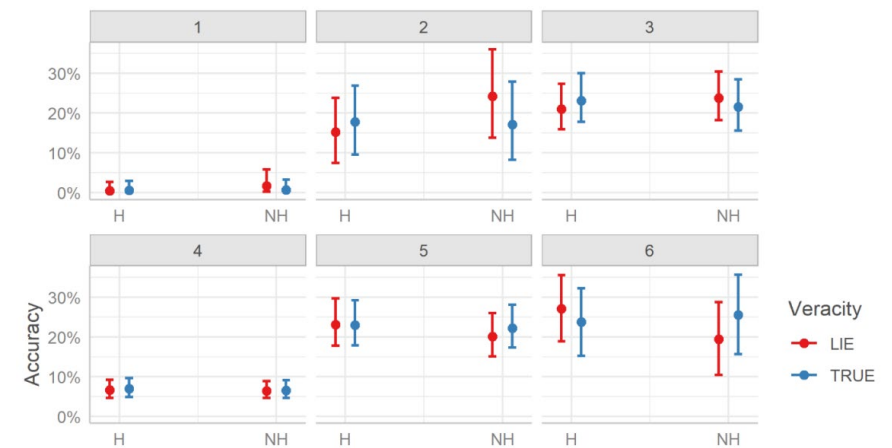
Syntax

```
m3 <- brm(sayLie ~ 1 + isLie + (1 + isLie | Participant) + (1 | Stimuli),  
  data = my_data,  
  family = cumulative())
```

■ Categorical



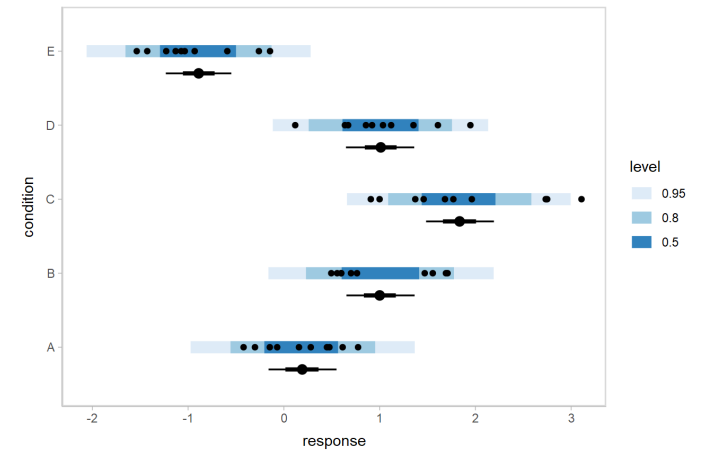
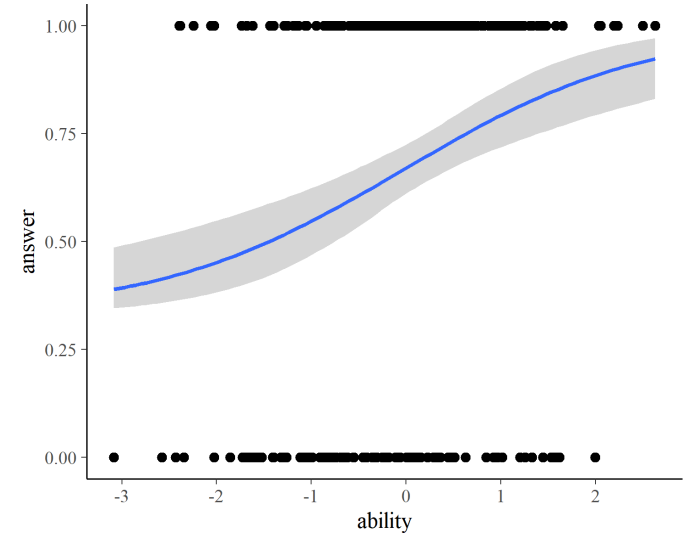
■ Ordinal (Likert, scale)





Just scratching the surface! More options:

- Type-II SDT
 - Veracity + Confidence – meta-detection
- Different SDT models
 - Mixture, dual-process, etc.
- Unequal variance (honesty scales)
 - see Zloteanu, et al. [2022](#); in SI
- Taking guessing into account
 - 50% [chance] correction
- Dealing with outliers (w/o needing to remove)



Open Research

Reproducible

- Share your analysis code

Open

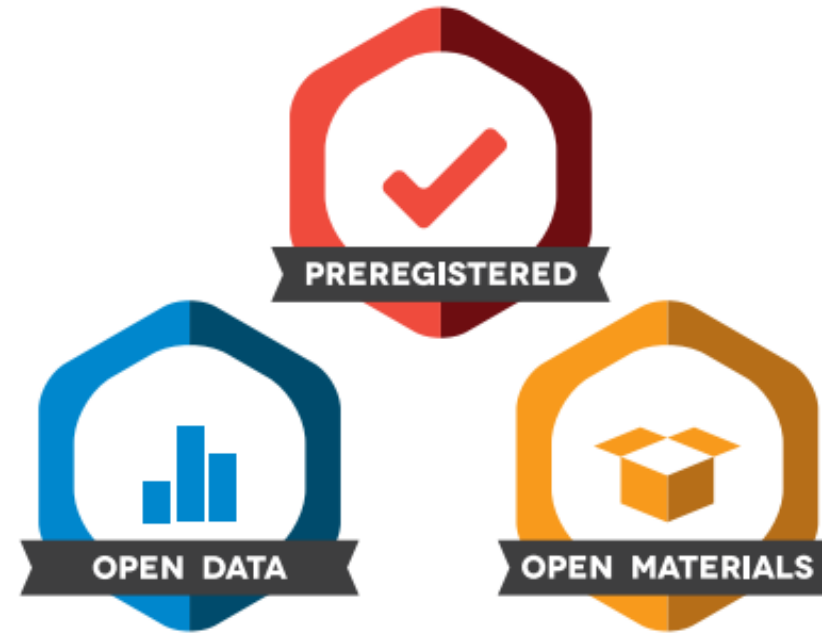
- Make your data public
- Share your videos!!!

Interpretable

- Use estimation language
- Plot your data

Transparent

- Pre-register your study!
- Differentiate Planned from Exploratory analyses

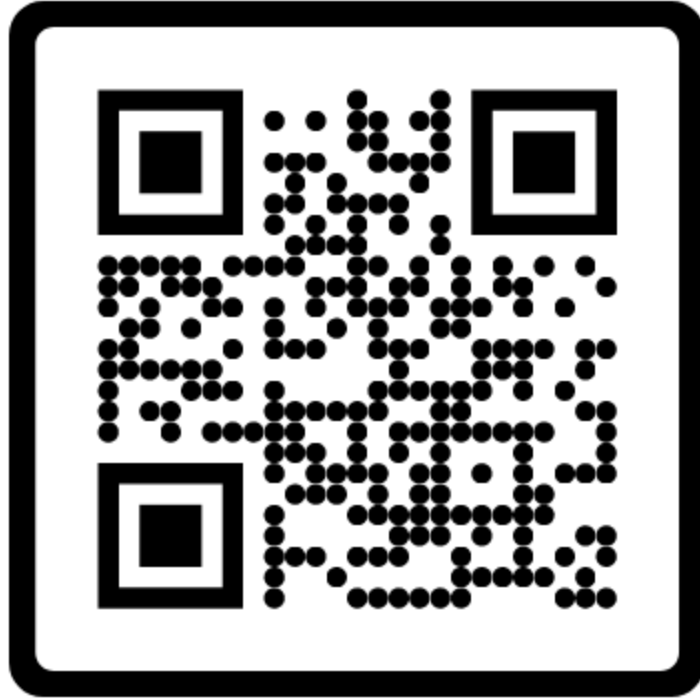


Conclusion

Benefits

- 1 analysis instead of 2 or 4
- Easy way to incorporate complex designs
- Take into account variability and uncertainty from ALL sources (in your data)
 - *Demeanour bias* (important and overlooked)
- Can easily be adapted to theoretical decision (e.g., are people guessing? How does suspiciousness move the threshold for judging something as a 'lie'?)
- Works with small samples!
- Clear inferences





Thank you!

- Questions ???



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For R script